

R. Tucker Thompson Sail Training Trust

Annual Report 2014 – 2015



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Directory

Patron

Dame Anne Salmond DBE

Trustees

Joachim Borgstrom
Mike Daniel (Chair)
John Duder
Russell Harris
Bronwyn Hunt
Chloe Phillips-Harris
Michael Simm
Kelly Yakas

Volunteers

Dewy Buttonshaw
Liz Greening
Ashley Kemp
Kate Martin
Ralph Steenstra

Address

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Northland
Website: <http://tucker.co.nz>
Email: info@tucker.co.nz

Core Crew

Jane Hindle (Executive Trustee)
Sam Meldrum (Operations Manager/Bosun)
Sophie Camplin (Youth Programmes Manager)
Steve Mackay (Master)
Tim Grant (Master)
Wayne Karauria (Senior Deckhand)
Pania Warren (Deckhand)
Geraldine Hore (Deckhand)
Nathan Sowter (Trainee Deckhand)
Terry Dunn (Relieving Master/crew)

Auditors

Steve Bennett & Associates, Whangarei

Charity Registration

CC22076

Secretary/Treasurer

Jane Hindle

Our Mission Learning for Life through the Sea

Through embracing the values of Kaitiakitanga – GuardianShip, we wish to:

- ★ Preserve the tradition of tall ship sailing and specifically the R. Tucker Thompson
- ★ Allow those who sail in her to learn more about who we are, where we come from and where we are going
- ★ Make a positive difference to the lives of those who come on board, whether for a day, a week or longer

Chairman's Review

Once again the Trust had another solid year, sending 185 young people away on 16 separate life changing voyages, while recording excellent tourism numbers resulting in a healthy surplus to apply to the running of the ship

An exciting milestone this year was the appointment of Dame Anne Salmond as Patron of the Trust.

Dame Anne is a former New Zealander of the Year and eminent scholar, and has a keen interest in exploration and Pacific voyaging. She also has a strong desire for Māori and Pasifika students, particularly from those who come from low income families, to fulfil their potential through education.

We welcome Anne to the R Tucker family and to calling on her wealth of experience wherever we can.

With the record number of youth voyages and substantial increase in tourists carried (up from 4167 to 4469) our Executive Trustee, Jane Hindle, and her team came under heavy pressure during the year

Despite this administrative expenses were held down to previous levels thus continuing to ensure sponsors and donors are achieving the maximum "bang for their bucks"

As the activities of the Trust have grown so too has pressure been brought to bear on our accommodation (a shed on the end of the Opua wharf).

We are planning how we can best accommodate our aspirations in the next period of the Trusts life – the smell of an oily rag that we have run on for so long will either be replenished or replaced and hopefully improved conditions will be achieved at Opua

My fellow Trustees join me in recognising Jane and all the crew for their amazing efforts both in caring for and training our sail trainees in a safe environment on the sea as well as coping with the many and varied demands from people from all over the world who come to experience our day and evening sails in the summer season in the Bay of Islands

The performance is beyond expectations and is exemplified by the continuation of the excellent ratings by Trip Advisor and Viator

Finally my sincere thanks to my fellow trustees for the time and effort they donate to the good governance of the Trust, which is in pretty good shape.

Finally I thank the support from the growing number of individuals and Corporates who directly finance voyages or individual places. Without this support we simply could not provide our young people with the opportunity to benefit from these life changing experiences at sea.

Mike Daniel



CEO's Report

The year under review saw strong growth in international tourism and we, along with the rest of the Bay of Islands, had a busy summer with excellent passenger numbers for our tourism sailings. . This resulted in a surplus from our tourism activity of \$214,970, a substantial increase from the previous year surplus of \$148,611. It is important to note that any surplus is only applied to the following year's activities, and given that our budget for the 2015 winter maintenance of approximately \$90,000, it is easy to see how important our tourism activities are not just in supporting our youth development voyages, but also to keep the ship in top condition, safe and looking good. This good result however, has boosted our small reserves, which is so important to have in the event of sudden gear failure or unexpected emergency.

It also means that we are in a position to invest more in the organisation. In the past seven years we have doubled the number of youth development

voyages and the students we carry, yet still have the same resource working with schools and students; this needs to grow.

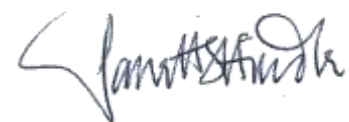
Despite the loss of our Government funding, with the finishing of our long term relationships with Child, Youth & Family, we were still able to support a significant number of young people from throughout the region. We worked particularly hard to get funding to support students from rural schools and kura to gain access to our voyages. With the ever dwindling grants funding, we rely on generous individual supporters and trusts as well as community groups such as Lions and Rotary to support our students.

We refreshed our three-year strategic plan and although we are continuing on the same direction, making progress steadily, we introduced a couple of new goals which will lead the Trust forward into the future in a stronger position. These will help embed the Trust's position and the role that we play in

youth development for the Tai Tokerau Northland region.

Having commented in last year's report on our period of stability, the previous twelve months saw a substantial change in our crew. Many of our long serving team went off to embark on new ventures, the majority overseas. I've always viewed this sort of change as an opportunity to welcome on board new skills, new ideas and new enthusiasm and growing the Tucker whanau. Thanks to Facebook and email we are still in contact with so many of our former crew and they leave their mark and memories as they are still part of the Tucker family.

We look forward to the coming year and using our improved financial position to grow our programmes and the Tucker whanau whanui, our extended family



Key Performance Indicators

Youth Voyages & Schools		2014-15	2013-14
Youth voyage places		185 places	167 places
Voyages delivered		16 voyages	15 voyages
School places		968 carried	1,187 carried
Commercial Activities			
Day sail places		3,314 passengers	2,916 passengers
Late afternoon places		1,155 passengers	1,251 passengers
Sailing days		160 days	159 days
Occupancy		52%	45%
Tourism surplus		\$214,970	\$148,610
Product quality		5 star ranking Trip Advisor 93% (↑ 92%) on Rankers 5 star ranking on Viator	5 star ranking Trip Advisor 95% on Rankers 5 star ranking on Viator
Community support			
Donated Community Sailing		\$10,782	\$3,117
Trust contribution to voyages		\$73,363	\$55,868

Thank you very much for letting me go on the R. Tucker Thompson for a week. It's an absolutely amazing ship and I had a fantastic time. I learnt and saw so many different things that I hope I will never forget. It is definitely one of the awsome experiences in my life and I did so many things that I had never done before, from eating pausa to going underwater with a snorkel to being away from my family for the longest length of time. I got to go to ~~so~~ heaps of beautiful places, and meet amazing people who I doubt I would ever have met otherwise. Absolutely everything seemed interesting and fun, even seemingly mundane things like dishes. I'm going to truly miss every aspect, part and people that made up this voyage and I hope that I will continue to remember it. Thank-you, thank you, thank you, thank-you, thank-you for this opportunity and all that came of it.

Strategic refresh

We reviewed our Strategic Plan approximately 18 months ago, so the year under review saw some updates to our key goals. Not surprisingly there was not a significant shift in focus but there were a couple of new goals which were introduced. Our strategic priorities are now:

Goal 1: 50% occupancy with tourism

This goal was carried through from the previous plan and may be revised upwards.

Goal 2: Carry 640 youth over 4 years

This goal was also carried through from the previous plan and may be revised upwards.

Goal 3: Crew reward, retention and satisfaction

This is an ongoing goal to continue to grow our people and how they feel about working here.

Goal 4: Ship in better than new condition

To ensure that the ship is able to operate for another 25 years.

Goal 5: Improved Opuia Premises

A new goal reflecting the fact that as an organisation we have outgrown the shed at Opuia.

Goal 6: Grow our sail training reputation internationally

We want to be recognised both nationally and internationally for our youth development voyages.

Thank you to our supporters!



Major contributors (Donations \$5,000 and over)

The Wairahi Trust
The Levene Foundation

H R Jones Family Trust

Tourism activities

Bicentennial at Rangihoua

One of the highlights over summer was when the descendents of Thomas Kendall chartered the ship to take family members across to Rangihoua for the bicentenary of the first Pākehā settlement established in accord with, and under the protection of, the Māori people of Rangihoua Pā.

The Rev Mandy Neil, who like her great great great Grandfather Thomas Kendall, is a JP and minister, took a leap of faith and booked the the ship for a special charter. The ship departed Russell wharf at 0740 in order to arrive at Ranighoua by 0900, in time to walk up the hill ready for the 0930 ceremony to open the new Rangihoua Heritage Park. Mandy did an amazing job gathering up relatives and descendents of the various Kendalls and missionary families, along with representatives of the Hansen family who brought the brig Active into the bay in 1814. They got into the spirit of the occasion, dressing up to play the part, with a manifest that reflected the groups of people involved.

Despite some dire weather forecasts, the morning dawned clear and bright as we headed across the Bay. In the early morning sunshine. In keeping with the re-enactment, "Jane Kendall" was carried ashore in a chair, and 91-year old Richard Kendall Spraggs showed his determination to be part of the event, insisting on a shore visit as well. It was a truly memorable occasion.



The summer 2014-15 saw a bumper season for tourism operators, and the R Tucker Thompson was no exception. The previous year had shown positive growth for the first time in six years, and it was encouraging to consolidate this improvement with an 18% growth this year for day sail passengers. This was achieved without offering any GrabOne discounted deals as we have done previously and as a consequence, the season was significantly more profitable.

Our Late Afternoon sailing showed a decrease in passenger numbers. This was partly due to a price increase for the evening sailing and partly due to the fact that during the recession, people were choosing to go out on the shorter sail because it was a cheaper option. With the improvement in the economy, customers reverted to the full day sail product instead.

We also paid a great deal of attention to our cost structures, changing our ordering systems as well as a careful use of volunteers for supplementary crew. In particular it has been great to see

so many of our sail trainees take up the opportunity to try out work experience over summer by volunteering to come back on board. As a result, we not only met our goal to achieve 50% occupancy; we also achieved a surplus of \$214,970.

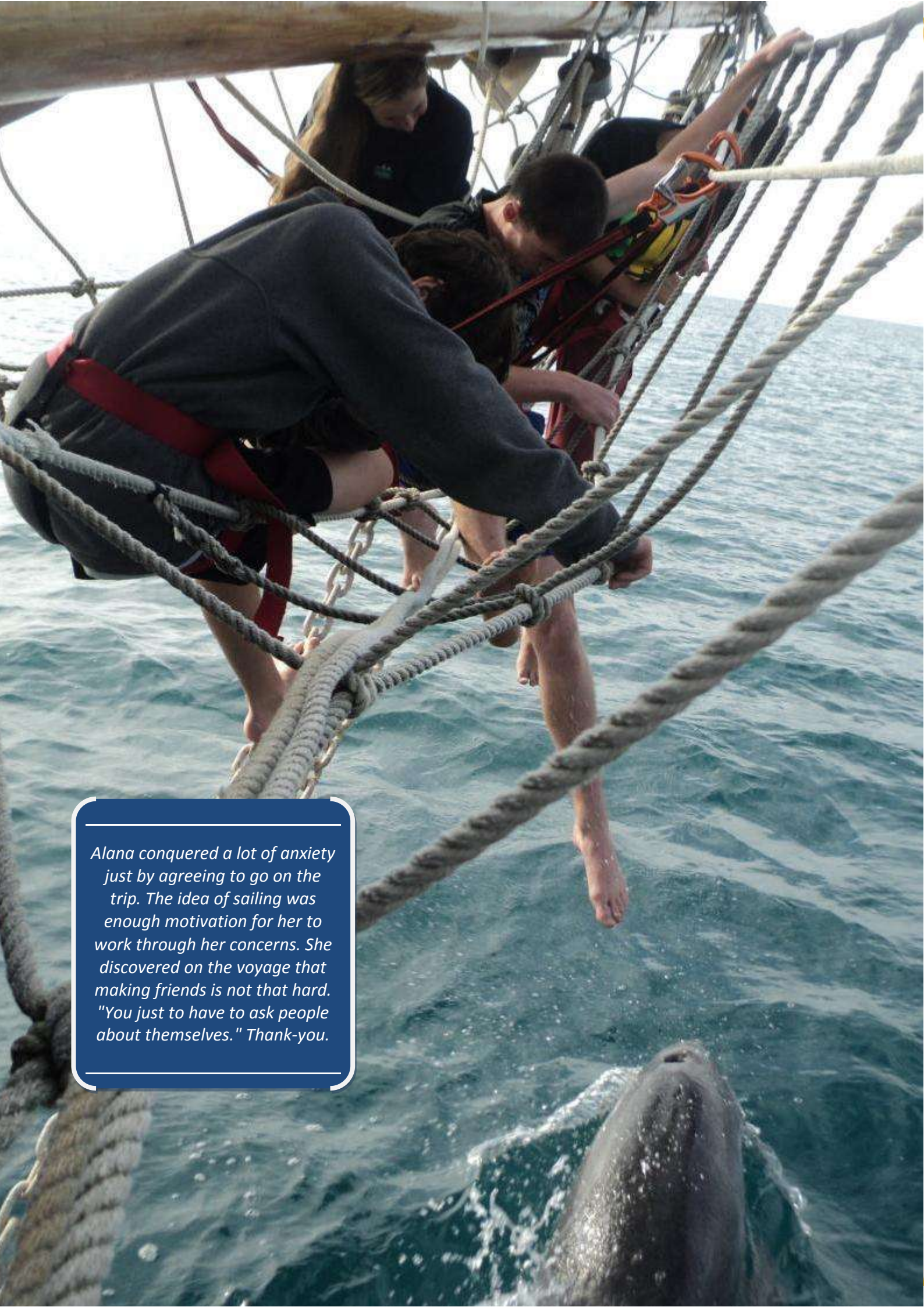
We are also seeing a shift in our passenger demographics. The visitors to New Zealand are shifting from the traditional UK and European visitors to significant growth from Asean countries and in particular China. The Cruise ship market is another area showing significant growth with over 50 ships visiting the bay last year. An increasing number are choosing to sail with us.

We continue to work closely with Waitangi and Fullers for our school sailing and despite the drop in numbers last year, this is still a good market for us. We have recently signed up to a new Bay of Islands Education Network to work collaboratively to promote the Bay of Islands to teachers throughout the country to use as part of their curriculum. Plans to roll this out will take place next year.

Tourism up
Passengers ↑18%
Occupancy 52%

Patron Dame Anne Salmond & former Trustees Kate Martin in the galley



A photograph showing a group of people on a sailboat. One person is hanging from a rope, looking down at the ocean. Other people are visible on the boat, some looking down at the person hanging. The ocean is blue and choppy. A shark's head is visible in the water in the foreground.

Alana conquered a lot of anxiety just by agreeing to go on the trip. The idea of sailing was enough motivation for her to work through her concerns. She discovered on the voyage that making friends is not that hard. "You just to have to ask people about themselves." Thank-you.

Youth Development Voyages

Ngatiwai voyage

We partnered with Ngatiwai Trust Board to take their taitamariki (rangatahi) with one of their storytellers, Rodney Ngawaka on a 7-day voyage through their tribal areas.

The purpose was not just to give them the usual personal development and new skills which are part of our normal voyages, but to provide them with an understanding of their tribal stories in the context of the landscapes of which they are set. Many of these places are inaccessible by road, so the chance to visit by water was a wonderful opportunity for many of the young people.

The voyage departed from Opuā, heading past Rakaumaungamaunga, Motu Kōkako, spending the first night at Whangamumu. From there they headed to Mimiwhangata and on the third day, they sailed to the Poor Knights, where the trainees visited Rikoriko Cave as well as having an opportunity to see the unique Poor Knights Lilly in flower. Next, with favourable winds the ship headed to Aotea, Great Barrier and spent a couple of days visiting key locations on the island before heading home via Te Kawau Islands. At each location, they heard about their tribal affiliations.

On the final night, they anchored beneath their Maunga Tapu, Manaia, also the place where the hull of the R. Tucker Thompson was built. They returned home to Marsden Cove Marina to meet their families after an unforgettable experience.



We ran another full winter programme of youth voyages with a total of 16 voyage departing during the year under review. We have had a particular focus on engaging with rural schools and Kura Kaupapa Māori to ensure that they too had the opportunity to take part on our voyages.

Due to timing of the year end, we had two Tai Tokerau Challenge voyages over this period and our thanks go to Top Energy and Northpower for this sponsorship.

Tai Tokerau Challenge

After three years of Northpower sponsored schools taking out the challenge, it was time for a Far North win; time for Top Energy to hand out the trophy.

The first Challenge voyage started off in Whangarei with teams from Kaitia College, Kerikeri High School, Whangarei Girls High, Pompallier Catholic College, Dargaville and Taipa Area School as the successful applicants. Kaitia College boys Daniel Crene and Cole Rumsey started in the lead with their excellent entry video on Safety at Sea. Full of humour but with some serious messages too, it is available on the [R. Tucker Thompson YouTube channel](#).

As they headed up the coast Daniel and Cole continued to be fiercely competitive, first with their morning swims and then with other challenges such as knot tying and the phonetic alphabet. However by Day 4, the Dargaville team had started to make a late run for the trophy. Unfortunately on the last couple of days of the voyage, Northland was hit by a severe weather event, a storm so bad that it took down multiple power lines, flooding roads and causing significant damage. All on board

were safe, tucked up in Parekura Bay but it was so bad we were surprised that parents even made it to the ship to collect their children. Kaitia College were the eventual winners but unfortunately the severe weather meant that Top Energy representatives were not able to present the trophy on the day. Instead, Belinda Pedie from Top Energy presented the trophy at assembly a few weeks later.

The second Tai Tokerau Challenge voyage was also taken out by a Far North team and this time round it was Opononi Area School. But unusually, it was an all girl challenge, with every single school fielding a team of girls. Kaitia, Dargaville and Pompallier College returned with some good quality



entries earning a place and this year they were joined by Opononi Area School, Huanui College and first time entrants Bay of Islands College. This year's voyage started in Opuā on yet another wet and windy day. The all girl group got into the spirit of things and tackled their challenges with enthusiasm and with a very tightly contested challenge. But it was Fern Donovan and Mihiora Waipouri from Opononi Area School who narrowly won in the finish, by getting all answers correct in the final last night quiz. Another win for the Far North, and a great win for the Hokianga team. Mary Dickson from Northpower congratulated the girls on their arrival at Marsden Cove Marina and handed them the trophy.



On this awesome voyage, 12 trainees lived together in close quarters for 7 days gaining experience on open sea, learning how to plan courses ~~to~~ from one harbour to the other, learnt how to navigate using the compass and stars, individually be the per of this awesome ship (with help of the captain of course) learning essential social skills, and for some of us, overcoming our fear of heights. Overall I loved this trip and wouldn't mind doing it again!

NZQA Accreditation

We have done a considerable amount of work during the year under review to upgrade our programmes and have now been approved as an Assessor for Yachting New Zealand. This means that sail trainees can be signed off by the crew and earn 5 NCEA credits at the end of the voyage.

At present we are only offering this on one specific voyage for Otamatea School, but in the coming year we aim to offer this more widely to students who wish to not only have the amazing experience of a voyage on board a tall ship, but also step off with some tangible benefits that they can use as part of their formal education.

Decile ratings

At the beginning of 2015, the Ministry of Education reviewed their Decile ratings. While the decile rating system is a blunt instrument which places all schools in a single category, despite the fact that varying students may have different needs, it does provide

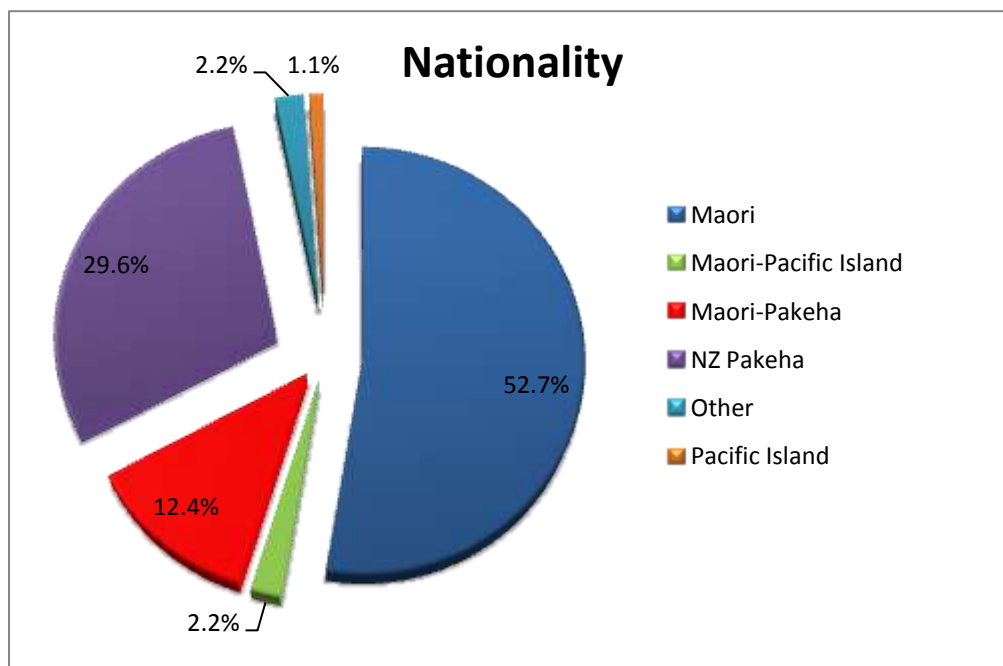
an indicator of wealth of the general catchment area for the school. It is of note that in Northland, 54% of all schools fall in to the Decile 1 or Decile 2 ranking, but in the Far North, the figure is 91%. The type of experience that is offered on board the R. Tucker Thompson is simply not accessible to many students in the region as even finding the clothes required to participate on the voyage can be a barrier.

This year 59% of our students came from the Far North thanks to the focus and sponsorship we have had in supporting the rural and lower decile schools.

Just a short note to express our thanks for the financial support, that enabled Joseph to take up a last minute position on the Tucker Thompson. Over the years we have had a number of students participate and I cannot recall one that didn't come back a changed person.

Most of these would not have happened without generous support from some very kind people and organisations. Often all families can manage is a koha and I find myself needing to either provide petrol vouchers or take them to the ship myself.

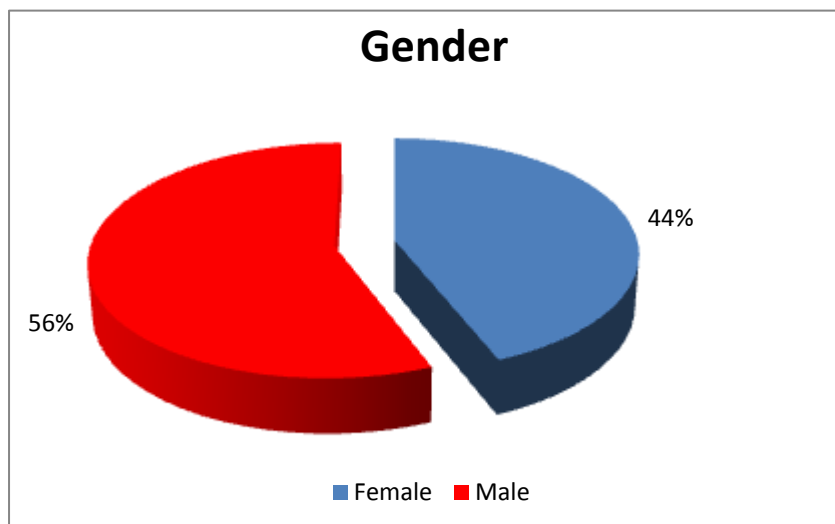
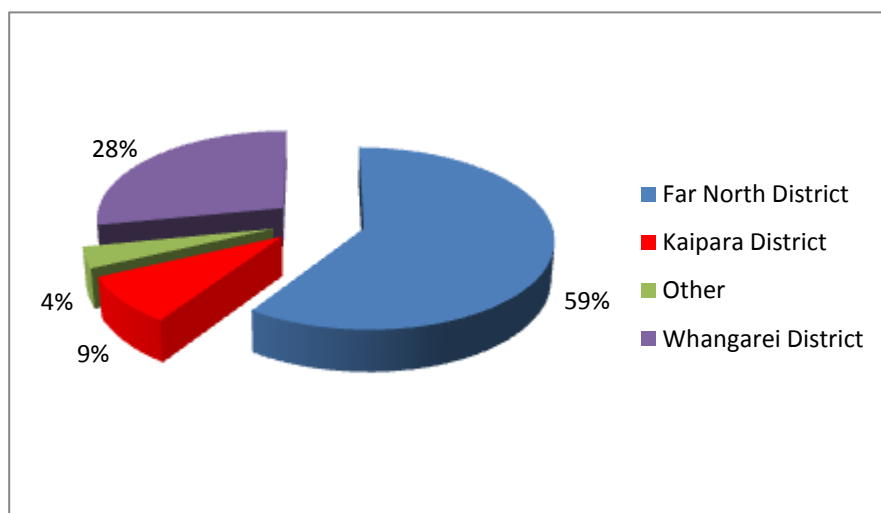
Sail Trainee Demographics at a glance



Our sail trainees' nationality reflects the area we serve, namely the Tai Tokerau Northland region.

67.2% identify as either Māori or part Māori descent whereas the 2013 census indicated the region had a Māori population of 29.5%.

This year we saw a significant increase in sail trainees from the Far North District, particularly from rural communities. This was partly due to strong support from local Far North Schools such as Opononi and Kaitaia, our focus on attracting funding to bring rural schools on board and also a drop in demand from Whangarei.



More of the students in the 12 months under review were male than female, but the split was more equal than last year which was 58% male and 42% female.

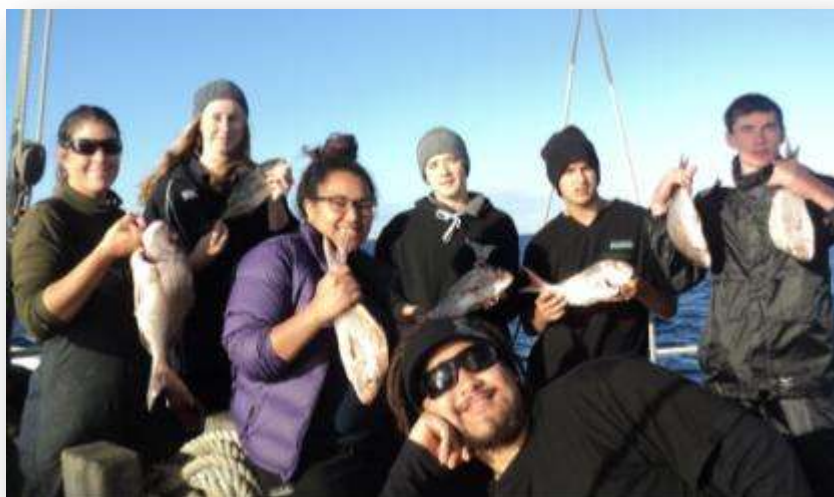
Breakdown by town

Town	Far North	Kaipara	Whangarei	Other	Grand Total
Ahipara	1	0	0	0	1
Auckland	0	0	0	4	4
Broadwood	1	0	0	0	1
Cable Bay	1	0	0	0	1
Dargaville	0	5	0	0	5
Hikurangi	3	0	0	0	3
Hokianga	4	0	0	0	4
Kaeo	4	0	0	0	4
Kaikohe	12	0	0	0	12
Kaitaia	23	0	0	0	23
Kawakawa	8	0	0	0	8
Kerikeri	9	0	0	0	9
Kohukohu	2	0	0	0	2
Mangamuka	1	0	0	0	1
Mangonui	5	0	0	0	5
Maungaturoto	0	10	0	0	10
Moerewa	15	0	0	0	15
Ngunguru	0	0	1	0	1
North Hokianga	1	0	0	0	1
Okaihau	6	0	0	0	6
Omapere	2	0	0	0	2
Onehunga	0	0	0	1	1
Opononi	2	0	0	0	2
Paihia	3	0	0	0	3
Pawarenga	1	0	0	0	1
Ravenshoe	0	0	0	1	1
Rotorua	0	0	0	1	1
Ruakaka	0	0	7	0	7
Russell	3	0	0	0	3
Waimamaku	1	0	0	0	1
Waipu	0	1	0	0	1
Whangarei	0	0	44	0	44
Whangaruru	1	0	0	0	1
Whirinaki	1	0	0	0	1
Grand Total	110	16	52	7	185

Unbelievably the most amazing experience, fun-filled, adrenalin pumping, thrilling and just all round amazing trip. I made life long friends and gained skills I can use for a range of things. I made memories I can cherish forever and enjoyed every moment of it. So grateful!

Our People

This year saw a departure of many of our long standing crew members for a variety of reasons; and we recognise that overseas travel and new experiences are important for them, as is our role in training up another group of crew in the Tucker way. We thank our long serving crew of Kylie, Rob, Chris and Janna for their service and wish them well on the next stage of their adventures.



Kylie and Wayne with sail trainees & a haul of fish

This year, we welcomed Pania Warren who arrived in Opuia on board the Picton Castle, one of the tall ships that came to visit in 2013. We were also pleased to be in a position to employ long time local

Bay of Islands resident and sailor Tim Grant as one of our Masters on board.

Also joining us as permanent crew this year is Geri Hore, one of our volunteers from time to time over the years. Our final new addition this year has been Nathan Sowter. Nathan joins us as a trainee from the Ministry of Social Development, and after six months has been accepted as permanent crew, ready for the coming winter of youth voyages.

Crew member Wayne Karauria has shown real leadership, stepping up to help show the new crew the ropes, literally.

Captain "Uncle" Steve has now become Captain "Poppa" Steve and we congratulate him and his partner Rachael on the birth of their son Flynn.

We are also very grateful to the growing number of people who volunteer their time in various ways to help

out the ship. In particular. We'd like to acknowledge former sail trainee Seth Griffiths who spent much of his summer on board the ship helping out the crew and looking after our passengers. Well done Seth!

The Tucker Lewis Volunteer Award

This year's Tucker Lewis volunteer award has been awarded in absentia to Ralph Steenstra. Ralph is a Canadian who was planning to sail around the world with his wife. When she got sick and died, he decided that he would make the voyage anyway and ended up here in the Bay of Islands living on his boat in Matauwhi Bay over summer.

He approached us fairly early on in the season and asked if he could come on board and help out. We get a lot of people who are keen for a free day sail and offer to volunteer as a means of jumping on board so we are usually fairly careful that they bring some skills with them. Ralph, an experienced sailor settled, in with the rest of the crew like a kindly uncle who seemed to be there whenever you needed him. He was also a hit with the passengers, entertaining them with his friendly manner and convivial style. When our passenger numbers this year turned out to be significantly higher than we expected, Ralph hopped on board at the wharf in Russell to provide the much needed 4th crew member when passenger numbers hit 25 and we were tremendously grateful for his willingness to help out at the last minute week after week. In fact, without Ralph's generosity of time, the surplus for tourism would have been substantially less. Ralph has headed back to Canada but we have sent him a photo of his award.



My time on the voyage has been fulfilling in
terms of adventure. Early morning sunrises
watching the sun freshly rise above the horizon,
shedding light upon the untouched surface of
the sea. Riding the Bonaparte with friends, like an
untamed horse prancing along the ocean's surface
often diving its nose downwards and suddenly
angrily jumping towards the sky. Climbing the mast,
with the wind working against us and the ~~water~~
cowering will to overcome our fear of heights.
From the time my eyes open in the
morning to the time they close heavily
with the weight of adventure resting upon
my shoulders, Everything in between consisted
of laughing, smiles, singing, happiness, fun,
joy, friends, food and the love for the
Sea.
Blissfully living life at Sea.



Operational matters

Maintenance

With the bulk of our historic maintenance completed, this year's maintenance was relatively straightforward compared to some years we have undertaken recently.

Every year there is a significant amount of work simply maintaining the aesthetics of the vessel in good condition, paintwork and varnish quickly gets tatty in the summer sun and gets quite a beating after 16 youth voyages. Retensioning the rigging is another job that requires constant attention and this year was no exception.

In addition to the regular projects, this year focused on rust busting and repainting the many steel components on board the ship. There was no requirement to come out of water this year but we did take out the bowsprit, the only item of the original ship which had not been refurbished.

With a fairly light programme of work, we also took the opportunity to rebuild the gearbox as although it had only done around 25,000 hours, the chance of a breakdown when the ship was in service was not something we wished to risk.

We also purchased a few more sails for our sail wardrobe to as we are building this up with the intent of having spares for each sail.




Health & Safety

With new legislation coming into force affecting directors and their responsibilities, as well as the new Maritime Operators Safety Systems (MOSS) coming into place, there continues to be a strong focus on Health

& Safety. Although our new survey is not required until August 2015, significant preparation is in hand getting our documentation in place ready for our desk audit later this year for our Maritime Transport Operators Certificate.

Thanks to a grant from the Lion Foundation, the Trust also replaced a significant number of our life vests, increasing the range and quantity of sizes available. In addition, we purchased a number of items that improve our overall safety, including replacing our danbouy, updating our life rings, flares, extinguishers and other safety equipment.



A young man with dark hair, wearing a white basketball jersey with 'HILLS' and the number '17' in red, and a colorful knit hat with a black face mask, is steering a sailboat. He is holding the wooden steering wheel with both hands. The boat is on a deep blue sea under a clear blue sky. In the background, there are green mountains. A brass compass is visible on a wooden pedestal in the foreground. Another person's head is visible on the left side of the frame.

Jacob returned a more confident young man. He understands that people working together towards a common goal can achieve greatly. He seems more willing to step out of his comfort zone and whilst he recognises his limitations, he now doesn't appear to be as confined by them. Rather he seems more keen to extend those boundaries. He appears to have a better sense of himself. Many thanks for helping him to realise that he is more than capable of reaching for the stars and achieving his dreams.

Funding for youth voyages

	Places	2014-15	2013-14
Actual cost per child (GST exclusive) includes contribution to central costs & depreciation		\$1,493	\$1,578
Number of places delivered		185	167
Total cost		\$276,205	\$263,526
FUNDING			
Funding from Child, Youth & Family	2	\$3,130	\$33,117
Ministry of Youth Development	5	\$6,750	\$0
Contribution from schools, groups and families	70	\$52,557	\$59,025
		\$62,475	\$92,142
SPONSORSHIP			
Far North Holdings Sponsorship	12	\$16,800	\$10,435
Top Energy (2 voyages in 2014-15 due to timing)	8	\$10,345	\$-
Northpower (2 voyages in 2014-15 due to timing)	12	\$15,652	
Marsden Maritime Holdings	1	\$1,565	\$1,565
		\$44,452	\$12,000
GRANTS & DONATIONS			
ASB Community Trust (accrued from 2013-14)	12	\$10,000	\$-
Lotteries Community Grant (accrued from 2013-14)	9	\$9,640	\$24,798
Oxford Trust	26	\$17,071	\$23,552
Lodge Kororareka	4	\$4,800	\$4,800
Zonta Club Whangarei		\$0	\$3,220
Donated youth placements	36	\$57,366	\$47,146
		\$98,877	\$103,516
Total contributions		\$177,743	\$207,658
Shortfall funded by R. Tucker Thompson		(\$70,363)	(\$55,868)
OTHER DONATIONS & GRANTS			
Donations tagged for maintenance		\$15,000	\$25,000
Donations tagged for other specific purpose (not youth)		\$-	\$650
Pub Charity grant for maintenance		\$15,000	\$25,000
Lion Foundation - safety equipment		\$3,699	
Whangarei Marina Trust (outboard engine)		\$-	\$3,348
Department of Internal Affairs COGS		\$-	\$3,400
		\$33,699	\$57,398

Statements of Financial Performance

for the year ended 31st May 2015

For a more detailed breakdown of accounts, please visit www.charities.govt.nz

	May-15	May-14
Income		
Tourism income	\$413,874	\$373,844
Youth Voyage income	\$106,601	\$104,142
Total Income	\$520,475	\$477,986
Less Cost Of Sales		
Tourism direct costs	\$198,903	\$225,236
Youth Voyage direct costs	\$155,655	\$130,810
Total Cost Of Sales	\$354,558	\$356,046
GROSS PROFIT	\$165,917	\$121,940
LESS EXPENSES		
Operating expenses	\$95,406	\$98,289
Repair & Maintenance	\$72,783	\$84,950
TOTAL CASH EXPENSES	\$168,189	\$183,245
Other Income		
Donations	\$72,366	\$76,792
Fundraising	0	\$0
Grants youth voyages	\$41,457	\$56,370
Grants (other)	\$18,670	\$31,748
Interest Received	\$5,711	\$3,559
Total Other Income	\$138,234	\$168,469
Net profit before non-cash items	\$135,962	\$107,164
Less depreciation	\$72,799	\$81,761
NET OPERATING SURPLUS / (DEFICIT)	\$63,162	\$25,403

Statement of movements in equity

For the year ended 31st May 2015

	May 2015	May 2014
COMMENCING EQUITY	\$331,920	\$306,517
Surplus and Revaluations		
Net Operating Surplus / (Deficit) for the period	\$63,162	25,403
Total Surplus and Revaluations		
EQUITY AT END OF PERIOD	\$395,083	\$331,920

Statement of Financial Position

For the year ended 31st May 2015

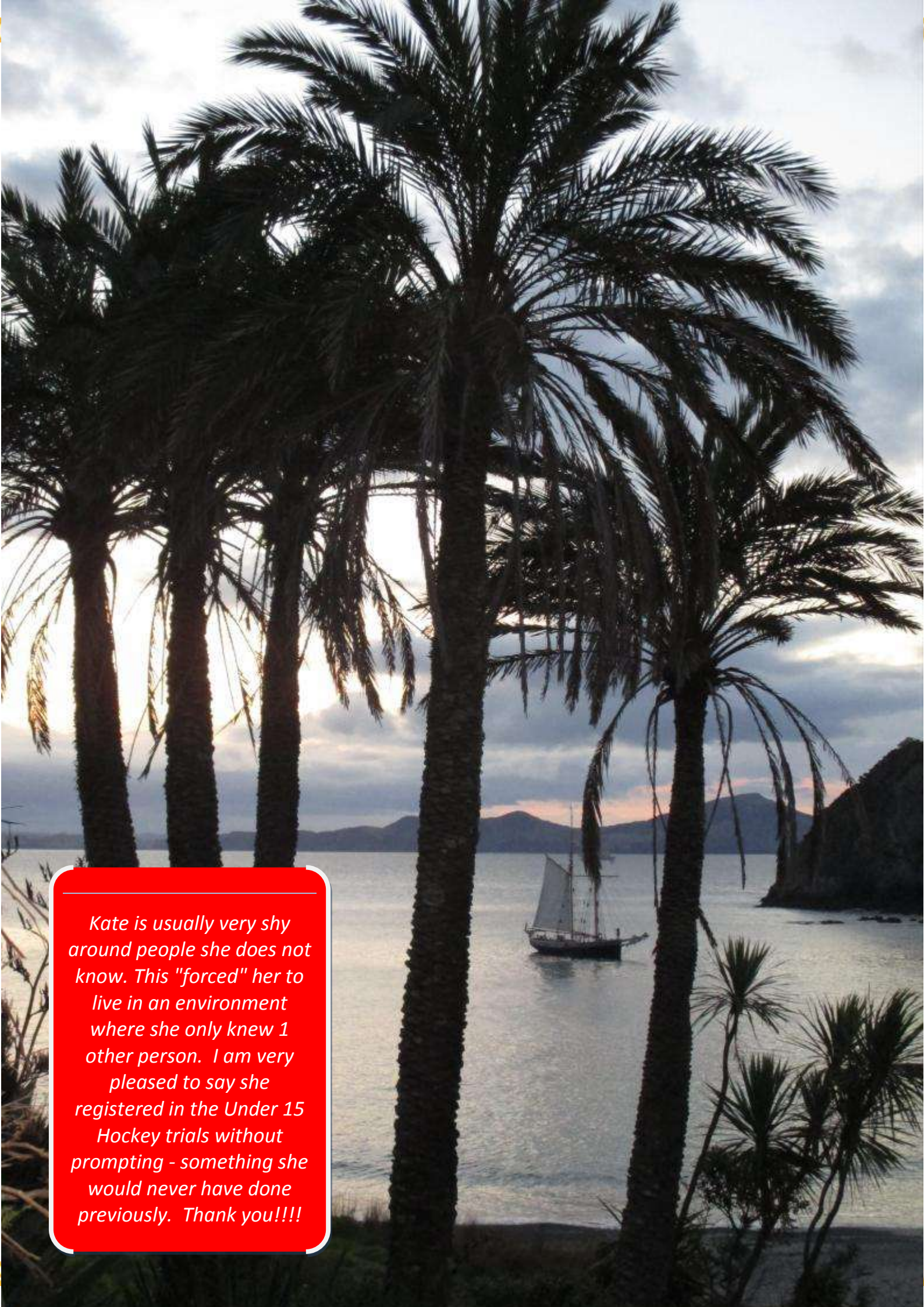
	2015	2014
CURRENT ASSETS		
Accounts Receivable & cash	\$16,980	\$4,960
Stock on hand	\$7,878	
Prepayment	\$7,475	500
	\$32,333	\$5,260
Total Bank Accounts	\$271,706	\$161,370
NON CURRENT ASSETS		
Fixed Assets	\$494,978	\$561,720
Total Fixed Assets	\$494,978	\$561,720
Total Assets	799,071	\$728,350
Liabilities		
CURRENT LIABILITIES		
Accounts payable and accruals	\$142,344	\$89,736
NON CURRENT LIABILITIES		
Loan R Harris	261,591	\$306,694
TOTAL LIABILITIES	\$403,395	\$396,430
NET ASSETS	395,082	\$331,919
Represented by:		
TRUSTEE FUNDS		
Funds Settled	\$10	\$10
Retained Earnings	\$395,073	\$331,919
TOTAL EQUITY	\$395,083	\$331,920

Community contributions 2014-15


Bay of Islands Underwater Club (charity auction).....	\$290
Russell Birdman Prize.....	\$217
Opua Cruising Club.....	\$290
Opua School Annual fundraiser	\$290
Whangarei Heads School	\$580
Bay of Islands Walking Weekend	\$3,800
Tucker Trainees Day sail.....	\$2,160
Russell Business Association Santa Parade	\$290
Russell Top 10 Fishing Competition	\$435
Northland Rugby Sevens fundraiser.....	\$290
Northtec Eco-tourism students.....	\$1,560
Kawakawa-Moerewa Lions Club	\$290
Russell Primary School	\$290

The first time I came onto the boat I was shy and sat alone but after a few hours I got to know the people that I was going to ~~have~~ be with for one whole week. After days I came out of my shell and had the most fun I've had. We all came as individuals but ended as ONE! I have made 15 new friends and experienced things I thought I would never do. ~~The~~ When we did the hike it was fun. I liked seeing the dolphins and sitting on the bowsprit. The weather was ~~super~~ bad but my attitude was still happy. After this voyage I will definitely stay in touch with my friends that I made on the boat. ~~I~~ I felt a bit sick but I got used to the swaying of the boat. The food was nice and I loved the hot m'l's in the cold windy days. Thank you's so much for the experience ♥



A tropical beach scene at sunset. Several tall palm trees are in the foreground, their silhouettes dark against the bright sky. In the background, a sailboat is on the water, and distant mountains are visible under a cloudy sky with a hint of orange from the setting sun.

Kate is usually very shy around people she does not know. This "forced" her to live in an environment where she only knew 1 other person. I am very pleased to say she registered in the Under 15 Hockey trials without prompting - something she would never have done previously. Thank you!!!!



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